

RETAIL

Our Sector Expertise



Our retail practice

The retail sector is undergoing profound change at an extraordinary pace: our market-leading team works with flagship retailers to help them to adapt fast, to seize their opportunities and address their business-critical challenges.

We work on major strategic projects and M&A and also provide a full range of day to day advice and our clients include **The Co-operative Group**, **Dixons Carphone**, **Evans Cycles**, **Hobbs**, **JD Sports**, **Kurt Geiger**, **Primark** and **Sainsbury's**.

Our experience

- ▶ **B&Q**: agreement with GE Capital Bank for the provision of their consumer and trade store cards;
- ▶ **Boohoo.com**: AIM listing
- ▶ **Build-a-bear Workshop**: product recall of the Starbrights Dragon
- ▶ **Co-operative Group**: £620m sale of pharmacy business to Bestway, group wide restructuring (including its supply chain arrangements), trade mark infringement, advertising advice, advice on a whistleblowing claim and other employment matters
- ▶ **Evans Cycles**: £77m acquisition by ECI
- ▶ **Kurt Geiger**: £245m sale to Cinven
- ▶ **Hobbs**: corporate, employment and property matters, outsourced logistics
- ▶ **Hut Group**: advertising and sales promotion advice, supply chain/warehousing facilities
- ▶ **Jaeger**: appointment of CEO
- ▶ **JD Sports**: acquisition of Blacks Leisure Group, various executive appointments and terminations
- ▶ **N Brown Group**: warehousing and logistics agreement with TNT (and novation to Parcelnet)
- ▶ **Primark**: defending claims by Monsoon for copyright and design right infringement, other contentious IP litigation, real estate work including a new depot development
- ▶ **Sainsbury's**: Nectar loyalty scheme, Argos tie-up, Mobile by Sainsbury's and Netto JVs, store portfolio management, various disputes
- ▶ **Trade Mark Portfolio Management**: for retailers including **Argos**, **Card Factory**, **Harrods** and **Sainsbury's**

Our client community

At AG, our clients and their teams are invited to be part of our sector community. As well as advising on key sector issues and their legal implications we hold regular events, track key developments, provide regular know-how and views and connect our clients with each other. We want to be part of a community that shares challenges, problems, ideas and solutions.

Regular tailored legal updates

We produce legal updates, bulletins and newsletters tailored to the retail and consumer sector. Our legal horizon scanner – which tracks upcoming changes to legislation and how these will affect businesses in the sector – is particularly popular.



Training and knowhow

Our training is based on our specialist legal expertise and our sectoral knowledge; it also benefits enormously from the business insight our clients bring as we scrutinise our fast-moving sector. We can provide bespoke sessions, tailored to you and your business objectives, or you can come along to one of our programme workshops, roundtables or forums.

Sector events

Alongside the smaller sessions, we also host large sector events with industry guest speakers. Previous speakers have included Mike Coupe, CEO of Sainsbury's, Christine Tacon, the Groceries Code Adjudicator and Professor Elliott, the Director of the Institute for Global Food Security.



We also hold hot topic sessions on key developments in the sector. Upcoming sessions will focus on food safety, retail's digital future, logistics, cyber security and protecting your reputation and GSCOP revisited.

For more information, please check out our sector website: www.addleshawgoddard.com/retailandconsumer and follow us on Twitter @AG_RandC for the latest sector news and insight.

Who to contact

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Addleshaw Goddard have represented The Hut Group for a number of years now and we consider them our go to legal advisers.

THE HUT GROUP