REAL ESTATE: THE EXCEPTIONAL AND THE EVERYDAY



IMAGINE IF... BUSINESS AS USUAL WAS A BIG DEAL, **AND BIG DEALS WERE BUSINESS AS USUAL.**

The exceptional and the everyday. The 'big ticket' and the 'business as usual'. However complex or routine your real estate project. vou'll benefit from the same unerring focus from our lawyers.

In the last two years, over 800 funders, investors, developers and agents have relied on our help to deliver nearly 14.000 real estate projects. Among these have been some true landmarks. The disposal of London's Battersea Power Station. for instance, or establishing a JV to purchase 5,200 railway arches. We even built an app to help a FTSE 100 business sell 10,000 properties. And we're equally happy with the routine, day to day work, including managing leases in one of Europe's largest shopping centres.

Every one of those projects, large or small, were important to our clients - which means they were important to us. That's why we were named the UK's Real Estate I aw Firm of the Year 2019.

Whatever asset class vou're focused on - iconic city offices, PRS or student accommodation, logistics or regeneration, and anything in between - you'll enjoy constant support across the lifecycle of your project. Whether headquartered in the UK or investing from other parts of the world. From structuring to disposal, initial idea to topping out, funding to closing disputes - you can trust us to find imaginative solutions to your toughest challenges. And to get things done.

AREAS OF STRENGTH

Offices

Housing



Hotels & Leisure





Student Accommodation

FAST FACTS

REAL ESTATE TEAM OF THE YEAR

The Lawyer Awards 2019

PROFESSIONAL TEAM OF THE YEAR

Property Week Student Accommodation Awards



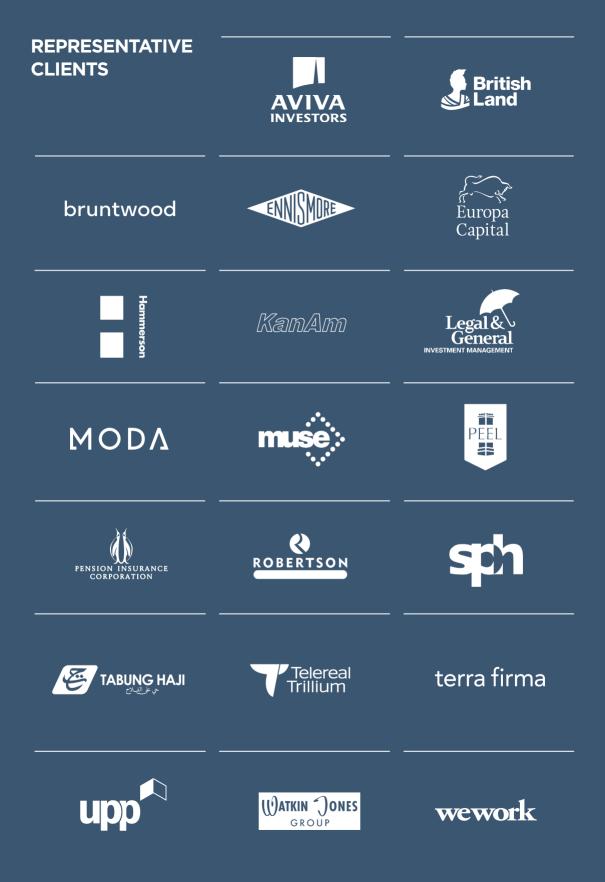
We support over 800 real estate businesses globally 1st in terms of FTSE 100 companies represented for real estate work

13,803

Almost 14,000 real estate projects in less than two years. Many huge, many small, but all important

9/10

Currently acting for 9 of the UK's top 10 real estate asset managers



JUST A FEW EXAMPLES OF OUR WORK ACROSS THE FULL ASSET LIFECYCLE...

ACQUISITION

Purchase of £448M Student Castle portfolio comprising 2,300+ student beds across 7 cities for Singapore Press Holdings.

TAX

Structuring Dandara's holding. financing and development of its PRS platform comprising 2,500+ apartments.



CONSTRUCTION

All aspects of the major design and construction framework for the £5.7BN Houses of Parliament restoration.

PLANNING

ENVIRONMENTAL

PRIVATE EQUITY REAL ESTATE

£1.46BN JV between **Telereal Trillium** and Blackstone to redevelop 5200+ railway arches in prime city locations.



FUNDING

Funding of Scotland's biggest mixed use development since 2016 -4-8 St Andrew Square Edinburgh for KanAm.



ASSET MANAGEMENT

All lettings for the 240+ retail and F&B units at British Land's Meadowhall shopping centre over 30+ years.

REAL ESTATE

DISPUTES

JOINT VENTURE

Establishing Peel's JV with Legal and General Capital for MediaCityUK - creating the largest purpose-built creative. digital and technology community in Europe.

EXIT

Pre-let agreement for Apple's European HQ - comprising half a million sq. ft. of office space - and the subsequent sale of Battersea Power Station for £1.6BN to Malaysian investors.

PROBLEMS. POSSIBILITIES. COMPLEXITY. CLARITY. OBSTACLES. OPPORTUNITIES. THE DIFFERENCE IS IMAGINATION. THE DIFFERENCE IS AG.

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