



**ADDLESHAW GODDARD**

آدِلشو جودارد

## MENA DEFENCE & AEROSPACE



## Introduction to our practice

Our Middle East and North Africa defence and aerospace practice provides a full range of non-contentious and contentious legal services to government defence departments, global defence companies, defence suppliers and manufacturers, private security firms, commercial airlines and aerospace suppliers.

Our experience includes advising on business entity set up, joint ventures, commercial contracts and supply arrangements, financing, regulatory compliance, partnership for development and offset obligations, general commercial law advice, employment law, competition and trade and dispute resolution. We also advise on aircraft purchases, leases and sub-leases, pooling and maintenance agreements and aircraft financing.

## Size and strength

- ▶ GCC offices in Dubai, Doha, and Muscat and a well-established network of leading independent law firms in the Kingdom of Saudi Arabia and other parts of the region
- ▶ International offices in the UK and Asia with 230+ partners and 1100+ other lawyers
- ▶ A strong worldwide network of full service law firms in all key jurisdictions
- ▶ Market-leading regional and international corporate & incorporation services expertise
- ▶ 147 lawyers recommended in global legal directories
- ▶ 43 Tier 1 rankings in global legal directories
- ▶ 12 major awards in the past 2 years for service delivery

## Adding value

In a competitive MENA market, we recognise technical ability is taken as read. Our dedicated MENA defence and aerospace team has decades of military experience between them so we appreciate and value our clients. We develop a deeper understanding of how our clients operate (from a commercial and legal perspective), and identify ways which genuinely add value. Examples of this approach include:

- ▶ **Defence and aerospace focus** – Our focus on the defence and aerospace industries allow us to provide extensive and sophisticated advice across all industry sectors. In doing so, we can advise on regional transactions and the complex issues that arise during such transactions
- ▶ **International quality combined with local insight and "on the ground" execution capability** – Addleshaw Goddard has invested heavily to bring together a regional team offering the highest international quality, together with substantial regional experience
- ▶ **Flexible ways of working** – Giving clients the lawyers they want and where they want them, and with pricing arrangements offering flexibility, efficiency and which appropriately share risk
- ▶ **A unique approach to project management** – Developing a deep understanding of the key financial and commercial drivers of a transaction, which we use to focus the approach and documentation (rather than the documents driving the transaction)
- ▶ **Investing in client relationships** – Using regular update meetings, secondments and comprehensive post-transaction reviews to ensure we tailor our services to client needs

## Sector expertise

- ▶ Advising a prominent European defence manufacturer on its joint venture with a UAE government entity
- ▶ Advising on Airbus's strategic joint venture with Mubadala in the UAE
- ▶ Advising on a joint venture in KSA for a British defence contractor
- ▶ Advising **Raytheon** on its joint venture with Emirates Advanced Investment
- ▶ Advising **Raytheon** on its joint venture with Yahsat Satellite Communications
- ▶ Advising on various joint ventures for power and industrial projects in the UAE, Oman, KSA and Qatar,
- ▶ Advising a Japanese steel manufacturer on a proposed joint venture in the MENA region
- ▶ Advising on the legality of drone and military surveillance technology within GCC countries
- ▶ Advising on a contract for the acquisition of helicopters in Oman
- ▶ Advising a military supplier of airborne equipment on the Ministry of Defence's acquisition of parachutes in Oman
- ▶ Advising on a contract for the acquisition of aircraft in KSA
- ▶ Advising the **Olive Group** on various regional joint ventures
- ▶ Advising **Rolls-Royce plc** on regional aspects of its £985m sale of gas turbines and compressors energy
- ▶ Advising **Alucor**, a UAE based aluminium engineering company, on its business and shareholding structure and the exit of a founder shareholder
- ▶ Advising **Fernau** on the £49m disposal by Dunedin Capital Partners of Fernau Avionics to Moog Inc
- ▶ Advising **Thales** on the disposal of Thales MESL to MESL Limited
- ▶ Advised the **Royal School of Military Engineering (RSME)** on a public-private partnership between the Ministry of Defence and the Holdfast Consortium on enhancing essential training and providing investment for new and refurbished accommodation
- ▶ Advising a PLC on its safety risks to employees and others, posed by bird strike to its aircraft in a highly populated area
- ▶ Advised a UK aerospace engineering company on a dispute over defective parts in the engines of a class of jet fighters operated by the USAAF
- ▶ Advised a listed aerospace supplier on litigation against an aero manufacturer over long term supply contract
- ▶ Advised the **Defence Housing Executive of the Ministry of Defence** on the £100m Abbey Wood project for service housing in Bristol, Bath and Portsmouth
- ▶ Advising the **Ministry of Defence** on an IT procurement project to acquire a highly secure, IT-enabled, managed service to support the allocation of housing stock for the three armed forces
- ▶ Advised **Vought Aircraft Industries Inc.** on its agreement with Airbus SAS for the supply of wing packages for the Airbus long range aircraft
- ▶ Advised **Ambeo** on a Cessna Mustang jet maintenance contract
- ▶ Advising clients on bribery investigations and arbitration in respect of procurement of contracts overseas
- ▶ Advised **G3 Systems**, the infrastructure subcontractor that built the Camp Bastion field hospital and Sandhurst
- ▶ Advising **Kelvin Hughes** on the £49m MBO from Smiths Group plc
- ▶ Advising **Flagship Training** on its sub-contract arrangements in a £41m project to provide training facilities for Astute Class nuclear attack submarines
- ▶ Advising **Thales** on the £220m sale of its international high tech optics division to Candover

## Further information

For more information on our defence and aerospace services, and how we can help you, please contact one of our dedicated team members:



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\*a formal alliance with Hashidate Law Office

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