# ADDLESHAW GODDARD

**ATBN**
AFRICA TECHNOLOGY
BUSINESS NETWORK

## AFRICA TECHNOLOGY FORUM
## 22 JUNE 2016

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### Africa - *"Changing the Narrative"*

► 1 Continent - 54 Countries

► 1.1 billion People

► Six of the ten fastest growing economies in the last decade

### Technology Drivers

Global Curiosity

Growing Consumer Base

Modern Aspirations

Entrepreneurial ambition

Home-grown innovation

### People

Most Africans will have their first experience of the Internet on a mobile phone

## 557m

Unique mobile subscribers in Africa

vs.

## 1%

Fixed line penetration

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## *Upwards of 170 technology hubs across SSA*

**More people will connect as costs decline**

| | | |
|---|---|---|
| Now | | 4.5 billion unconnected |
| $10 | | 3.2 billion unconnected |
| $5 | | 2.0 billion unconnected |
| $2 | | 0.6 billion unconnected |
| $1 | | 0.2 billion unconnected |

Investment in new technologies to reduce the cost of internet access and help billions of customers

### Working Practices

*Network Operators need to share the vision*

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## Fintech as an Enabler

Job creation

Skills Development

Sustainable innovation in financial services

Culture of Innovation

Attracting International capital investment

**Size of the prize:**

**USD 25 BN in the past 12 months**

## Private Equity and Venture Capital

823 Africa private equity deals

USD 21.6 billion total value of African private equity deals

USD 16.2 billion total amount raised by African private equity funds

(2010-2015)

44 private equity exits in 2015 up from 39 in 2014 and 2013

Key sectors for investment include technology, utilities and energy

## Hardware

### The Investment opportunities

► Funding Prototypes

► Education & Access to equipment

► Connectivity

## Where will hardware have the biggest impact?

► Agriculture

► Energy

► Healthcare

► Manufacturing

Renewable energy will solve the energy crisis in Africa where 2 out of every 3 people live without electricity

## Energy

► Huge interest from investment funds into clean technology from household off-grid solutions to utility scale projects

► Solar is the driver

► Mobile payments

► Battery storage

450 million people are projected to join the workforce between 2010 and 2035

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