

## Webinar on Connecting UK to Oman's Procurement & Investment Opportunities



**Date:** 28 April 2021 - **Time:** 1 PM Oman (10 AM UK) - **Duration:** 120 Minutes

### Webinar Overview

businessgateways and Department of International Trade UK, Oman, jointly present this webinar in an effort to build stronger bilateral partnerships between Oman & UK Companies.

Listen to high profile speakers from Oman and UK deliver their views on Procurement & Investment opportunities in Oman, and how UK can contribute towards the Sultanate's need to diversify its economy as per its ambitious Vision 2040.

The UK-Omani bilateral relationship is underpinned by strong and continually growing business cooperation, and very close diplomatic ties. The UK has always been a significant investor in Oman.

The Stage, driven by businessgateways, is proud to present this Webinar aimed at UK organisations wanting to understand Oman's potential in Procurement & Investment Opportunities. The Webinar intends to showcase Oman as a potential destination for business opportunities & investment/project partnerships.

With presentations covering Procurement, Investment and Establishment offered by Oman's Industry Leaders followed by a Panel Discussion, and culminating with a **B2B** Announcement, this Webinar is an excellent start point for Oman & UK companies wishing to expand their business across boundaries.

### Presented by



Department for  
International Trade

الهيئة العامة للمناطق الاقتصادية الخاصة والمناطق الحرة  
Public Authority for Special Economic Zones and Free Zones  
Sultanate of Oman  
سلطنة عمان



شركة تنمية نفط عُمان  
Petroleum Development Oman

دليل النفط ش.م.م.  
DALEEL PETROLEUM L.L.C.

ADDLESHAW  
GODDARD

An invitation to UK Companies for **Sector Aligned globeconnect B2B Meetings** with Omani Companies on the JSRS CSN, will be announced during this webinar.

[Click Here to Register for the Webinar](#)



Attendance Free | Registration Required

Attend this webinar to understand Oman's  
Procurement & Investment Opportunities







## Webinar Agenda

**Introduction**  
1 PM - 1.30 PM

### Welcome Address

by businessgateways

### Oman UK Economic Relations

by DIT UK

**Session 1**  
1.30 - 1.40 PM

### Procurement

**Contribution of International Suppliers to Oman's Local Content Development (ICV)**  
by PDO

**Introduction to Oman's Procurement**  
by Daleel Petroleum

**Session 2**  
1.40 - 1.50 PM

### Investment

**Oman's Investment Opportunities**  
by Oman Public Authority for SEZs & FZs

**Session 3**  
1.50 - 2 PM

### Establishment Support

**Establishing Business in Oman**  
by Addleshaw Goddard

**Session 4**  
2 - 2.10 PM

### Procurement Certification

**JSRS Certified Suppliers Network (JSRS CSN) – The Gateway to Oman's Procurement**  
by businessgateways

**Session 5**  
2.10 - 2.40 PM

### Panel Discussion

**How can UK and Omani companies collaborate for mutual growth?**  
Moderated by DIT UK

**Session 6**  
2.40 - 2.45 PM

### B2B Announcement

**Sector Aligned B2B Meetings on The Stage between UK & Omani Companies**  
Announcement by businessgateways

**Session 7**  
2.45 - 3 PM

### Open Forum

**Q&A Session, Closing Remarks**

Mr. Hafidh Al Mahroqi  
Director, Business Development

Mr. Gareth Stevens  
Director of International Trade  
& First Secretary Defence and Security,  
British Embassy Muscat

Mr. Zahran Al Abri  
ICV Development Manager

Mr. Ghassan Bait Saleem  
Senior In-Country Value Analyst

Mr. Jalal Allawati  
Strategic Marketing,  
Business Development

Mr. Oliver Stevens  
Head of Corporate Oman

Ms. Shaima Al Balushi  
Senior Executive

All Speakers

businessgateways &  
DIT UK

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DIT UK



Certified Suppliers Network

The JSRS Certified Suppliers Network (JSRS CSN), contain thousands of credibility verified Oman Companies, eligible for contracts through Oman's Local Content (In-Country Value) initiative, who are also potential partners for export, technology and investment.

Hosted on

