





Certified Suppliers Network

Webinar on **Connecting UK**

to Oman's Procurement & Investment Opportunities

Date: 28 April 2021 - Time: 1 PM Oman (10 AM UK) - Duration: 120 Minutes

Webinar Overview

Presented by

businessgateways and Department of International Trade UK, Oman, jointly present this webinar in an effort to build stronger bilateral partnerships between Oman & UK Companies.

Listen to high profile speakers from Oman and UK deliver their views on Procurement & Investment opportunities in Oman, and how UK can contribute towards the Sultanate's need to diversify its economy as per its ambitious Vision 2040.

The UK-Omani bilateral relationship is underpinned by strong and continually growing business cooperation, and very close diplomatic ties. The UK has always been a significant investor in Oman.

The Stage, driven by businessgateways, is proud to present this Webinar aimed at UK

Department for International Trade

الهيئة العامة للمناطق الاقتصادية الخاصة والمناطق الحرة Public Authority for Special Economic Zones and Free Zones سلطنة عمان Sultanate of Oman



Petroleum Development Oman



ADDLESHAW d GODDARD

An invitation to UK Companies for Sector Aligned

organisations wanting to understand Oman's potential in Procurement & Investment Opportunities. The Webinar intends to showcase Oman as a potential destination for business opportunities & investment/project partnerships.

With presentations covering Procurement, Investment and Establishment offered by Oman's Industry Leaders followed by a Panel Discussion, and culminating with a **B2B** Announcement, this Webinar is an excellent start point for Oman & UK companies wishing to expand their business across boundaries.

globeconnect B2B Meetings with Omani Companies on the JSRS CSN, will be announced during this webinar.

Click Here to Register for the Webinar

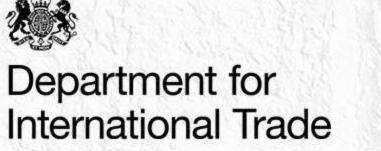


Attendance Free | Registration Required

Attend this webinar to understand Oman's **Procurement & Investment Opportunities**

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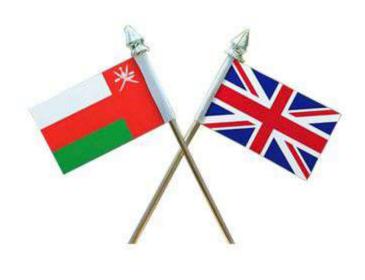




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Webinar Agenda



Introduction 1 PM - 1.30 PM

Session 1 1.30 - 1.40 PM Welcome Address by businessgateways

Oman UK Economic Relations by DIT UK

Procurement

Contribution of International Suppliers to Oman's Local Content Development (ICV) by PDO

Introduction to Oman's Procurement by Daleel Petroleum Mr. Hafidh Al Mahroqi Director, Business Development

Mr. Gareth Stevens Director of International Trade & First Secretary Defence and Security, British Embassy Muscat

Mr. Zahran Al Abri ICV Development Manager

Mr. Ghassan Bait Saleem Senior In-Country Value Analyst

Session 2 1.40 - 1.50 PM

> Session 3 1.50 - 2 PM

Session 4 2 - 2.10 PM

Session 5 2.10 - 2.40 PM

Session 6

Investment

Oman's Investment Opportunities by Oman Public Authority for SEZs & FZs

Establishment Support

Establishing Business in Oman by Addleshaw Goddard

Procurement Certification

JSRS Certified Suppliers Network (JSRS CSN) – The Gateway to Oman's Procurement by businessgateways

Panel Discussion

How can UK and Omani companies collaborate for mutual growth? Moderated by DIT UK

B2B Announcement

Mr. Jalal Allawati Strategic Marketing, Business Development

Mr. Oliver Stevens Head of Corporate Oman

Ms. Shaima Al Balushi Senior Executive

All Speakers

2.40 - 2.45 PM

Sector Aligned B2B Meetings on The Stage between UK & Omani Companies Announcement by businessgateways

Session 7 2.45 - 3 PM

Organised by

Open Forum

Q&A Session, Closing Remarks

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businessgateways & DIT UK

businessgateways & DIT UK

Hosted on



Certified Suppliers Network

The JSRS Certified Suppliers Network (JSRS CSN), contain thousands of credibility verified Oman Companies, eligible for contracts through Oman's Local Content (In-Country Value) initiative, who are also potential partners for export, technology and investment.





Department for International Trade



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