

A flight plan and a legal navigator

Finding your perfect match: How we paired an international airport with an interim legal consultant to launch their first in-house legal team

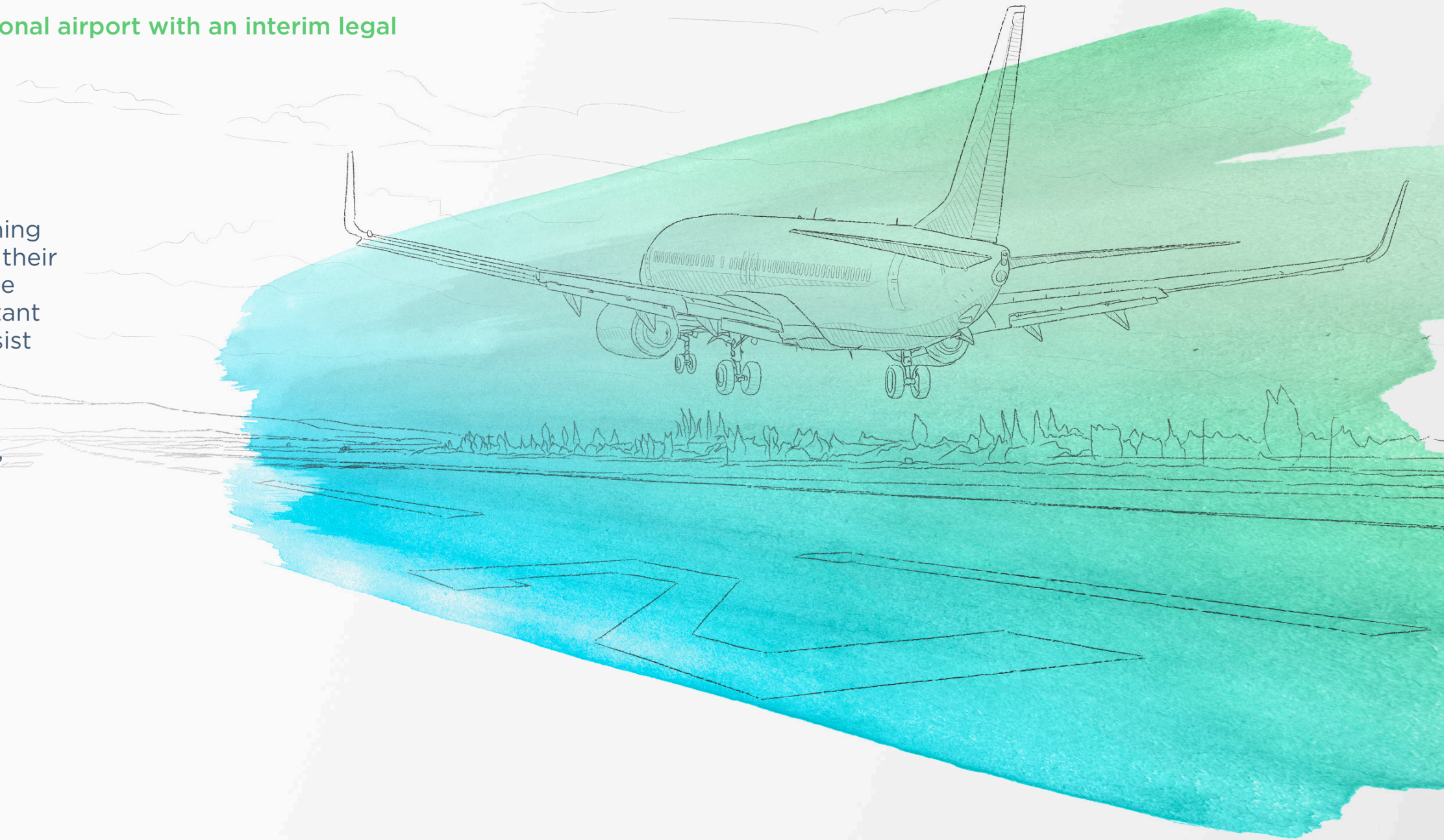
We supported Leeds Bradford Airport (LBA) in establishing its first internal legal team following the appointment of their General Counsel. AG Integrate delivered swift and flexible legal solutions, including placing an interim legal consultant within ten days and providing an interim paralegal to assist with a document management system transition.

Our ongoing collaboration has enabled LBA to navigate complex contracts, strategise for permanent recruitment, and streamline external legal support.

AG INTEGRATE

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INTRODUCTION

Leeds Bradford Airport (LBA) embarked on an exciting new chapter in 2023, appointing its first General Counsel to build a legal function from the ground up.

Faced with the dual challenge of establishing a new team while managing high-value commercial contracts, LBA required agile, expert legal support. AG Integrate stepped in to provide tailored solutions, ensuring the General Counsel could focus on long-term strategy while maintaining operational momentum

WHAT HAPPENED

We acted quickly and efficiently to address LBA's immediate needs and placed an interim legal consultant within ten working days of receiving instruction. Initially engaged for four months, the consultant's assignment has now been extended until summer 2025, reflecting their value to LBA. Their expertise spans high-value, complex contracts, including retail outlet agreements, general terms and conditions, and concessions for car hire and valet operators.

Additionally, AG Integrate provided an interim paralegal for a two-month project to support LBA's transition to a new document management system. This involved reviewing and classifying a variety of contracts, ensuring a smooth and efficient transition.

Beyond day-to-day support, AG Integrate facilitated strategic discussions to optimise LBA's external legal framework. This included making introductions to AG Partners specialising in real estate, competition, and transport.

THE OUTCOME

AG Integrate's bespoke support enabled LBA's General Counsel to focus on building a robust legal team and refining recruitment strategies for permanent roles. The interim consultant's seamless integration and extensive experience were instrumental in maintaining operational continuity during a critical growth phase.

The collaboration has also laid the groundwork for a more streamlined and strategic approach to external legal support, positioning LBA for long-term success.



Starting at the airport meant building a legal function from scratch, amidst a whirlwind of initial responsibilities and learning curves. AG Integrate's comprehensive support was instrumental in navigating these early stages. Their ability to swiftly provide a consultant who could shoulder a diverse array of tasks allowed me the breathing space to strategise the legal team's future. The consultant's quick integration, coupled with their extensive experience, was pivotal in maintaining our operational momentum. Their flexibility proved invaluable, enabling me to refine our recruitment strategy for permanent roles.

General Counsel, Leeds Bradford Airport

10 WORKING DAYS
TO FIND THE PERFECT
LEGAL PAIRING

4 MONTHS INITIAL
ENGAGEMENT,
EXTENDED TO **2 YEARS+**